

## **Exhibit A**

1 IN THE UNITED STATES DISTRICT COURT  
2 FOR THE EASTERN DISTRICT OF CALIFORNIA

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4 BEFORE THE HONORABLE GARLAND E. BURRELL, JR., CHIEF JUDGE

5  
6 UNITED STATES OF AMERICA, ex rel.

7 MARY HENDOW and JULIE ALBERTSON,

8 Plaintiffs,

9 Vs.

CASE NO. CIV. S-03-457 GEB

10 UNIVERSITY OF PHOENIX,

11 Defendant.  
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19 REPORTER'S TRANSCRIPT

20 MONDAY, JUNE 25TH, 2007

21 RE: MOTION TO DISMISS  
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25 Reported by:

CATHERINE E.F. BODENE,  
CSR. No. 6926

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APPEARANCES

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For USA:

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SACRAMENTO, CALIFORNIA

MONDAY, JUNE 25TH, 2007 - 10:00 AM

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THE CLERK: Calling 03-457, Hendow versus University of Phoenix.

THE COURT: Please, state your appearances.

MR. RUBIN: Good morning, Your Honor. For the Relators, I'm Michael Rubin. I am also from San Francisco.

MR. NELSON: Good morning, Your Honor. For the Relators, my name is Robert Nelson, from the law firm of Lieff Cabraser. I'm also from San Francisco.

MS. KROP: Good morning, Your Honor. Nancy Krop appearing for the Law Office of Nancy Krop from Redwood City, California.

MR. LECKMAN: Good morning, Your Honor. Peter Leckman also on behalf of Relators, Altshuler Berzon.

MR. BARTLEY: Good morning, Your Honor. Daniel Bartley on behalf of the Relators from Novato, California.

MR. MAJORS: Your Honor, Jay Majors from the Department of Justice, Washington, D.C. Should the Court wish to hear the government's perspective, I'm here to offer that.

MR. RUBIN: Your Honor, I will be making the principal arguments on behalf of the Relators.

MR. HATCH: Timothy Hatch of Gibson, Dunn and

1 Crutcher.

2 MR. ZELENAY: Jim Zelenay from Gibson, Dunn and  
3 Crutcher.

4 THE COURT: All right. Go ahead.

5 MR. HATCH: Thank you, Your Honor.

6 The motion before you, we believe, involves three  
7 primary issues. The first issue is whether or not the  
8 settlement agreement with the Department of Ed is an  
9 alternate remedy.

10 The second issue is if it is an alternate remedy,  
11 what is the consequence, does it justify dismissal of this  
12 action as we urge in our motion?

13 And the third issue is what, if any, impact does the  
14 language in the settlement agreement have in our motion, the  
15 language with regard to the release of FCA liability.

16 What I'd like to do, Your Honor, is address the first  
17 two issues quite quickly, and then focus on the third issue  
18 because, at least based on the motions and briefs that have  
19 been filed with you, that really does seem to be the crux of  
20 the argument here.

21 With regard to whether or not the Department of Ed's  
22 program review and settlement agreement constitutes an  
23 alternate remedy, we think that clearly it does.

24 Miss Woodward, Jennifer Woodward, an attorney with  
25 the Department of Education, has submitted declarations

1 describing the genesis and purpose of the program review.

2 She has stated that the program review was "unique" -- that's  
3 her word -- because its genesis was the qui tam complaint.

4 She has also stated that the purpose was to  
5 substantiate the allegations made by Relators -- and again  
6 her words -- "quantify the extent of violations in order to  
7 set an appropriate fine amount."

8 This description, Your Honor, we contend, is on all  
9 fours with the statutory definition of alternate remedy,  
10 which is any administrative proceeding to determine a civil  
11 money penalty. This acknowledgment by Miss Woodward, we  
12 believe, is very telling.

13 In addition, the similarities between the allegations  
14 in the complaint and the alleged findings of the program  
15 review report are striking.

16 Now, it turns out that that is not all that  
17 surprising since Relators and their counsel essentially  
18 directed the conduct of the program review and that the  
19 program review essentially validated the allegations of the  
20 Relators.

21 In fact, the nexus between the program review and  
22 settlement agreement and the underlying qui tam action in  
23 this case is much greater, much closer than the nexus between  
24 the suspension/debarment proceedings and settlement agreement  
25 and the underlying qui tam action in the Barajas case in

1 which the Ninth Circuit held that the Air Force  
2 suspension/debarment agreement constituted an alternate  
3 remedy.

4 Now, we are not saying, Your Honor, that every  
5 program review is an alternate remedy. We acknowledge that  
6 is not the case. In fact, we think, like in Barajas, it  
7 would be the rare circumstance in which that would be the  
8 result. But in this case, as Miss Woodward stated, this  
9 program review was unique.

10 Finally, Your Honor, with regard to whether this is  
11 an alternate remedy, we would point Your Honor to the letter  
12 written by Relators' counsel in August of 2004  
13 contemporaneous with the program review and the settlement  
14 negotiations in which he acknowledged that it was an  
15 alternate remedy, and that they, indeed, would be expecting  
16 their share of any recovery from the government no matter  
17 what vehicle is used to obtain that recovery.

18 So let's turn briefly to the second issue.

19 If it is an alternate remedy, which, of course, we  
20 contend it is, what is the proper result?

21 Does it justify dismissal of the action, or to frame  
22 the issue in another way, can the alternate remedy provision  
23 in the False Claims Act be used to protect or shield the  
24 defendant, or is its sole purpose to protect and shield the  
25 Relator and the Relators' interest?



1           We contend, Your Honor, that the plain language of  
2           the statute, the legislative history and Barajas all support  
3           UOP's position:

4           As the Ninth Circuit made very clear in Barajas, and  
5           I quote (Reading):

6           "The use of the term alternate remedy makes clear  
7           that the government must choose one remedy or the  
8           other. It cannot choose both."

9           (Reading concluded.)

10          Now, the Relators and DOJ both assert, without citing  
11          any authority, that the purpose of the alternate remedy was  
12          limited to protecting the interest of Relators and that it  
13          was not intended to also protect the interests of the  
14          defendants.

15          This is clearly wrong. And we would point Your Honor  
16          to the legislative history that we've cited in our briefs,  
17          that is contrary.

18          We would also point Your Honor to the Sixth Circuit  
19          decision in the Bledsoe case in which the Sixth Circuit  
20          clearly recognized that the alternate remedy provision  
21          protects the interests of the defendants as well as the  
22          interests of the Relators.

23          Finally, Your Honor, in Barajas the Department of  
24          Justice made this same argument to the Ninth Circuit, and I  
25          quote (Reading):

1 "The provision is for the benefit of the government  
2 and secondarily for the Relator, but it is not to be  
3 invoked by the defendant."

4 (Reading concluded.)

5 The Ninth Circuit did not accept or adopt the DOJ's  
6 position.

7 We believe that the clear result of the government's  
8 pursuit of an alternate remedy is that the qui tam action  
9 must be dismissed, and the only issue before this Court is to  
10 determine the Relator's share of the 9.8 million dollars that  
11 UOP paid to the government.

12 The final issue, Your Honor: The relevance, if any,  
13 of the language in the settlement agreement.

14 There are two primary arguments we would like to make  
15 on this point, Your Honor.

16 The first is no matter how many times the Relators  
17 and DOJ assert to the contrary, the simple fact is that we're  
18 not arguing that the settlement agreement somehow settled  
19 this action or released UOP from liability under the FCA.

20 We are not raising an accord and satisfaction  
21 defense. There are clear and significant differences between  
22 an argument that the program review and settlement  
23 constituted an alternate remedy and that the settlement  
24 agreement contractually released UOP from potential FCA  
25 liability.

1           The fact that both arguments might get to the same or  
2 similar result does not mean they're the same argument or the  
3 same vehicle.

4           Now, this critical and obvious distinction was  
5 clearly recognized by both the Sixth Circuit and the Ninth  
6 Circuit in their respective cases involving alternate remedy.

7           In Bledsoe, the Sixth Circuit found that the  
8 settlement agreement constituted an alternate remedy  
9 notwithstanding the fact that the settlement agreement  
10 specifically reserved and excluded the qui tam action from  
11 the scope and terms of the release. They identified it by  
12 name, the specific action, which is not the case in this  
13 settlement agreement.

14           And in Barajas, once again the DOJ made the same  
15 argument it's making here, that a settlement agreement cannot  
16 constitute an alternate remedy unless it specifically  
17 includes FCA liability in the scope of the release.

18           The DOJ did not accept DOJ's -- I'm sorry. The Ninth  
19 Circuit did not accept DOJ's argument there and found that  
20 the suspension/debarment agreement did constitute an  
21 alternate remedy.

22           The second argument -- the second issue I would like  
23 to point your attention to, Your Honor, is if you look at the  
24 language of the settlement agreement, it is not nearly as  
25 broad or as expansive as Relators or DOJ would argue.

1           The settlement agreement states quite clearly that  
2 this agreement -- I'm sorry -- (Reading):

3           The Department of Education does not have the  
4 authority to, and this agreement does not waive,  
5 compromise, restrict or settle False Claims Act  
6 liability as well as criminal liability.

7           (Reading concluded.)

8           It is important, Your Honor, that the key to this  
9 provision is the scope of the Department's authority. The  
10 provision does not say -- does not start with the terms:

11          This agreement does not waive, compromise...

12          It starts with (Reading):

13          The Department does not have the authority and this  
14 agreement does not waive, compromise, restrict or  
15 settle.

16          (Reading concluded.)

17          So what the scope of this agreement is is dependent  
18 on what the Department has the authority to do. The  
19 Department of Education does not, Your Honor, have the  
20 authority to settle or resolve criminal matters or matters  
21 under the False Claims Act.

22          The Department of Education quite clearly does, Your  
23 Honor, have the authority to pursue an alternate remedy.  
24 That's made abundantly clear in the declaration submitted by  
25 Miss Woodward in which she says that the purpose was to

1 quantify the extent of violations in order to set an  
2 appropriate fine amount.

3 In fact, the Department of Education has the  
4 authority to fine institutions up to \$27,500 per violation.  
5 That's almost three times the amount that the Department of  
6 Justice can assess under the False Claims Act.

7 Finally, in yet another declaration that was just  
8 recently submitted by Miss Woodward, that we have not  
9 submitted to the Court because we just got it within the past  
10 week, she actually acknowledged that the Department of  
11 Education has the authority not only to assess fines, but to  
12 pursue penal sanctions.

13 So clearly the Department does have the authority to  
14 pursue an alternate remedy, and that means that under the  
15 language of the settlement agreement, which carves out from  
16 the release those matters which the Department does not have  
17 authority to deal with, this alternate remedy would not be  
18 included.

19 We think, Your Honor, that the second sentence of  
20 this paragraph E is also instructive to inform the Court that  
21 the parties were not intending a broad carve out. And that  
22 sentence says (Reading):

23 Notwithstanding the preceding sentence, the  
24 Department, [the Department of Ed] warrants and  
25 acknowledges that it is not presently aware of any

1 investigation, regulatory proceedings or  
2 administrative or enforcement actions currently  
3 contemplated by or pending before the Department or  
4 any other federal agency that relate to the subject  
5 matter of this agreement.

6 (Reading concluded.)

7 So here the parties were clearly contemplating a very  
8 narrow carve out, and an alternate remedy would not fit  
9 within the scope of the release given the plain language of  
10 that provision.

11 In conclusion, Your Honor, I would like to take a  
12 brief step back and look at where we are and how we got here.

13 The lawsuit was filed alleging violations of the  
14 incentive compensation rules. DOJ declined to intervene in  
15 the lawsuit. In light of the DOJ's declination, Ed conducted  
16 a program review of the very same issue.

17 It was thorough, it was hostile, and we believe it  
18 was fundamentally flawed. In fact, as we now know, the  
19 Department of Ed staff responsible for the program review  
20 worked hand in glove with Relators in planning and conducting  
21 that review.

22 Notwithstanding UOP's violent disagreement with the  
23 findings of the flawed program review report, UOP agreed to  
24 settle it by paying the government 9.8 million dollars.

25 Now, rather than be thankful that they get a portion

1 of the 9.8 million, an amount -- an act we don't believe  
2 would be justified based on the value of the case or the  
3 contribution of Relators -- the Relators attack the  
4 Department of Ed for agreeing to a low-ball settlement and  
5 seek a second bite of the apple.

6 Consistent with the Ninth Circuit's guidance that the  
7 government must choose one remedy or the other, it cannot  
8 choose both. We contend that the government's interests have  
9 been served, the Relators' greed should not be rewarded, and  
10 UOP should not be subjected to further disruptive and  
11 expensive litigation.

12 Thank you, Your Honor.

13 MR. RUBIN: Thank you, Your Honor.

14 Michael Rubin for the Relators.

15 I think it would be most helpful if I start pretty  
16 much where Mr. Hatch finished, and that's focusing on the  
17 language of the settlement agreement itself because there the  
18 parties to the Department of Education program review made  
19 clear in negotiated language between sophisticated parties  
20 that the program review settlement was resolving only the  
21 program review and was not and could not settle any qui tam  
22 claims.

23 The qui tam statute itself provides in Section  
24 (c) (2) (B) --

25 THE COURT: Similar language was used in the Bledsoe

1 case. So how do you distinguish this case from that case?

2 MR. RUBIN: In the Bledsoe case, language was used to  
3 preclude the Relators from getting their share of the  
4 recovery, which violated (c)(5) which explicitly says that if  
5 an alternate remedy is pursued, the Relators have the same  
6 rights to participate as they would have had in the qui tam  
7 case.

8 As the Sixth Circuit made clear in Bledsoe, it would  
9 be unfair to the Relators, and therefore contrary to the  
10 legislative purposes, to permit other parties to a contract  
11 to resolve the underlying claims.

12 And in Bledsoe, the claims that were resolved were,  
13 in fact, the very same qui tam claims Relators asserted. It  
14 would be unfair to Relators to resolve those and preclude  
15 them from reach and recovery.

16 Similarly, in the Barajas case, the Ninth Circuit  
17 made clear that this alternate remedy provision was put in  
18 there to protect Relators, to encourage Relators to go  
19 forward. Because as the Ninth Circuit said, in the  
20 circumstances of this case -- and that's a phrase they used  
21 four different times in that opinion -- it would be unfair  
22 and unjust because what happened in Barajas?

23 Barajas you had the initial qui tam filing where the  
24 government did intervene.

25 Then there was a second qui tam case filed by that



1 same Relator.

2 What the government did is it settled the first  
3 qui tam case while the second qui tam case was pending. The  
4 result of that settlement was to preclude the second case  
5 from going forward, a claim preclusion, because both qui tam  
6 claims arose out of the same transaction or occurrence.

7 In settling that first case, the government carved  
8 out the suspension and debarment proceedings of the  
9 Air Force.

10 It said effectively the qui tam case is over, we are  
11 electing through our settlement to proceed by this alternate  
12 route in lieu of the qui tam claims.

13 And what the Ninth Circuit said there is in fairness  
14 to the Relator, in order not to discourage Relators from  
15 coming forward and asserting qui tam claims, we're going to  
16 protect their rights. We're going to make sure that if the  
17 government acts in conjunction with a qui tam defendant to  
18 resolve the underlying qui tam claim and carve out the  
19 Relators' rights, we are going to insist that the Relators  
20 continue to be protected.

21 (c) (5) was put in in the '86 --

22 THE COURT: My question was not aimed at trying to  
23 find out if the Relators are being protected. I wasn't  
24 driving at that with my question.

25 I was trying to focus on the language in the Sixth

1 Circuit opinion. And I don't -- I have the opinion on the  
2 bench, but I don't have that language in mind.

3 MR. RUBIN: Right.

4 THE COURT: But, in essence, what I understand  
5 happened in that case is that there was a settlement that  
6 purportedly did not affect the on-going qui tam action. And  
7 the Circuit, notwithstanding that language, said that it did.  
8 And so that's what I was trying to ask you.

9 MR. RUBIN: It is because -- I'll quote the language  
10 on page 648 and 649 to help refresh Your Honor's  
11 recollection.

12 But even though it purported to preserve the qui tam  
13 action, the Sixth Circuit said it did not in fact, that the  
14 practical effect was to destroy the qui tam action.

15 Therefore, the Sixth Circuit said at page 648 to 649  
16 (Reading):

17 The point of this alternate remedy provision,  
18 3730(c)(5), is to prevent the government from  
19 declining to intervene in a qui tam suit, then settle  
20 that suit's claim separately and deny Relator his  
21 or her share of the settlement proceeds simply  
22 because the government did not formally intervene.

23 (Reading concluded.)

24 Then it said on 649 (Reading):

25 Such a result, that is to settle the case in a way

1       that effectively destroys the qui tam action, such a  
2       result would not further Congress' intent that the  
3       government and private citizens collaborate in  
4       battling fraud claims. And it would impede, not  
5       further Congress' legislative intent to encourage  
6       private citizens to file qui tam suits.

7       (Reading concluded.)

8       Then the same point at page 650, this is the last  
9       quote that I'll give you (Reading):

10       The government may not settle Relators' claims.

11       (Reading concluded.)

12       Again, this points out that despite the attempted  
13       carve out, the Sixth Circuit recognized that the actual  
14       effect of the government's settlement in Bledsoe would be to  
15       settle and irrevocably resolve the claims.

16       The government may not settle the Relators' claims  
17       and seek to avoid paying the Relator his or her statutory  
18       share out of the settlement of proceeds by excluding  
19       Relators' claims from the terms of the settlement agreement.

20       So the Sixth Circuit construed (c)(5) as not  
21       permitting an agreement between the government and the  
22       Relator that had the effect of throwing the Relator out of  
23       court, but included language that was essentially an  
24       artifice, that purported to preserve rights that, in fact,  
25       had been resolved. That's what would be inconsistent with

1 the intent.

2 Here, there was no alternate remedy at all. This  
3 Department of Education program review was an administrative  
4 procedure that at no point supplanted the qui tam action.

5 The University of Phoenix asserts the position,  
6 asserted it throughout the brief, asserts it today, that the  
7 election under (c)(5) occurs after the government has  
8 declined intervention as soon as some administrative agency  
9 initiates administrative proceedings.

10 That's what they said throughout the brief.

11 Once the government declines, if any administrative  
12 agency, with any jurisdiction over any fact that is raised in  
13 the qui tam case starts an administrative procedure, that's  
14 the governmental election, and that ends the qui tam case.

15 That cannot be true.

16 How do we know that can't be true?

17 Because the statute tells us in two separate  
18 provisions that even after an administrative agency commences  
19 an administrative proceeding, even if the government has  
20 declined, the qui tam case can go on further.

21 In fact, the government can later intervene in that  
22 qui tam case even if it has initially declined to intervene.

23 (c)(4), for example, says that whether or not the  
24 government proceeds with a qui tam action, that is whether  
25 the government chooses to intervene or, as here, initially

1 chooses not to intervene, the government may decide to object  
2 to discovery in the on-going qui tam action if it might  
3 interfere with some other action.

4 That is an express recognition that the initiation of  
5 an administrative action does not constitute an election to  
6 proceed administratively in lieu of the qui tam action.

7 Similarly, the third sentence of (c)(5) talks about  
8 findings and conclusions in the alternate proceeding could be  
9 binding in this action, in the qui tam action. That could  
10 only work if both proceedings could occur in parallel.

11 Now, in addition to these two express provisions,  
12 (c)(5) third sentence and (c)(4), the whole structure of the  
13 False Claims Act, the qui tam act, recognizes that there can  
14 be these on-going proceedings.

15 If there weren't, since only the Attorney General can  
16 dismiss a qui tam case, if University of Phoenix were right,  
17 then once the government declined any administrative, any  
18 government agency could pursue any claim civilly or  
19 administratively with any factual overlap for a qui tam case,  
20 covering any period of time of a qui tam case.

21 And merely by pursuing that, even if it immediately  
22 dismissed it, it would require the qui tam case to be thrown  
23 out.

24 That can't be. The election can't be at the moment  
25 the administrative agency pursues rights, even if the

1 administrative agency pursues, as in this case, program  
2 review based on information obtained in the qui tam  
3 complaint.

4 Where does the election occur for purposes of (c)(5)?

5 It occurs when the government, including the Attorney  
6 General, decides how to resolve the case. In Bledsoe, don't  
7 forget --

8 THE COURT: I'm sorry. You said it occurs when the  
9 government, including the Attorney General?

10 MR. RUBIN: That's right.

11 THE COURT: Who's the "government?"

12 What constitutes the "government" in your argument?

13 MR. RUBIN: Under (c)(2)(B) and 3730(b), the Attorney  
14 General, and Mr. Majors will address this as well, must  
15 participate to resolve a qui tam case.

16 That involvement by the Attorney General is required  
17 as a matter of statute before a qui tam case can be  
18 dismissed.

19 In Bledsoe and Barajas the Attorney General was  
20 involved. The Attorney General in Barajas was a participant  
21 in the settlement of that first claim that was claim  
22 preclusive and that carved out the suspension and debarment  
23 proceeding.

24 In Bledsoe as well, the Department of Justice was  
25 part of the agreement.

1 Here, the Department of Justice was not involved.  
2 The Attorney General was not involved. It was the Department  
3 of Education alone.

4 And as Mr. Hatch correctly pointed out, the  
5 Department of Education has no authority to resolve a qui tam  
6 case. And the settlement agreement acknowledged that  
7 explicitly and said not only do we lack authority, but this  
8 agreement does not resolve the qui tam case.

9 The election -- Had the Attorney General and  
10 Department of Justice been involved in the Department of  
11 Education program review, Relators would have been entitled  
12 to participate as well under the statute. We could have  
13 challenged that resolution.

14 But they could have reached a settlement that  
15 extended over the full time period, that fully resolved the  
16 case if at the same time they dismissed or sought to dismiss,  
17 using their statutory authority, the qui tam case.

18 There would have been a court proceeding in front of  
19 you where you would have had to determine whether that  
20 Department of Education settlement was fair, reasonable and  
21 adequate under the standards set forth in the False Claims  
22 Act.

23 They didn't do that. The Attorney General wasn't  
24 involved. And they couldn't do that without the Attorney  
25 General because the Department of Education, by the

1 University's own concession, lacked the authority to resolve  
2 the qui tam act case.

3 The settlement, which was negotiated at arm's length  
4 between very well-represented, very sophisticated parties --  
5 They made a deal. They made a deal which was that we will  
6 get this program review resolved for 9.8 million dollars, and  
7 we will permit the False Claims Act claim to continue.

8 That was the choice made. There was no election to  
9 eliminate the False Claims Act claim through that review.  
10 Certainly not by its initiation. And the settlement language  
11 makes clear that the parties to the agreement lacked the  
12 authority and lacked the intent to resolve it.

13 What the University --

14 THE COURT: Does the settlement amount have any  
15 bearing on this action whatsoever?

16 MR. RUBIN: Not on the issue that is now before you  
17 in this action, no.

18 Whether that is fair, reasonable and adequate is not  
19 before you. Our position is it's low ball. The University's  
20 position it is fair and adequate. You do not need to resolve  
21 that.

22 All you need to determine is was that settlement  
23 apparently -- was the 9.8 in consideration for some benefit,  
24 some limitations, was there an explicit carve out.

25 There was a carve out. There was a settlement for



1 less than the entire amount sought, and a False Claims Act  
2 was carved out.

3 Therefore, you should construe that contract as you  
4 would construe any other contract. A deal is a deal. It was  
5 knowingly entered into.

6 The University of Phoenix is essentially trying to  
7 take advantage of a statutory provision it never raised  
8 before, that we don't believe is applicable here, to say that  
9 the deal it struck was not the deal that the law would  
10 enforce.

11 It is saying it is an unenforceable provision based  
12 on a statutory provision that, as those quotations from  
13 Bledsoe I read to you in the legislative history shows, is in  
14 a provision that is designed to protect the Relators.

15 We, the Relators, are third-party beneficiaries of  
16 that contract. We are entitled to enforce that contract  
17 provision.

18 In other -- In Bledsoe, where they didn't enforce the  
19 provision, the provision was being used to harm the Relators.  
20 We need to have that provision enforced to protect us and to  
21 protect the government which has an on-going interest in the  
22 False Claims Act, which extends over a broader time period  
23 than the Department of Education program review, and where  
24 the government has the right under the statute later to  
25 intervene if it chooses to do so after we go through the next

1 stages of discovery.

2 One department alone cannot preclude the Department  
3 of Justice from proceeding in a qui tam action and cannot  
4 preclude Relators from proceeding in a qui tam action by  
5 virtue of a settlement of an administrative claim where the  
6 parties explicitly say that we are not seeking to and we do  
7 not have the power to preclude the DOJ and the Relators from  
8 pursuing the qui tam case.

9 If the law were otherwise, the DOJ would lose control  
10 over the qui tam statute that Congress vested in the  
11 Department.

12 It would mean that any agency, without the Department  
13 of Justice's knowledge, let alone the Department of Justice's  
14 affirmative assent, could wipe out a false claims case that  
15 the government chose to let continue by the Relators.

16 If the -- Let me add one other point, Your Honor.

17 THE COURT: Before you do, is there precedent that  
18 supports the argument you just made?

19 Is there a published decision?

20 What I understand you to have argued is that the  
21 authority for your argument is the Ninth Circuit Barajas case  
22 and Bledsoe. And if I read those cases, I will see that the  
23 Attorney General was not involved, and that is your  
24 authority.

25 But is there authority on the books that supports

1 your position other than those cases?

2 MR. RUBIN: We cited the Peggy A. Bisig case. We  
3 cited the Dunleavy case out of the Third Circuit. We cited  
4 several District Court cases. But as Judge Fletcher said,  
5 writing for the majority in the Barajas case, there aren't a  
6 whole lot of published decisions on what constitutes an  
7 "alternate remedy."

8 So this is an issue that not -- that has not been --

9 THE COURT: Wait a minute.

10 Is it a question about alternate remedy, or is it a  
11 question about whether it should be considered an alternate  
12 remedy because the Attorney General did not participate?

13 And so the authority that you just cited --

14 MR. RUBIN: Right.

15 THE COURT: -- does it involve the factual situation  
16 that you are presenting?

17 MR. RUBIN: There is no case that we are aware of, no  
18 case that either party has cited, that involves the precise  
19 situation before you.

20 This is a case of first impression where a  
21 defendant -- a qui tam defendant is seeking to renege on a  
22 contractual settlement agreement that carved out a False  
23 Claims Act case by saying the statute precludes the  
24 enforcement of this contract I knowingly, intelligently  
25 entered into.

1           There is no case in which any defendant has made that  
2 argument before so neither side has authority directly on  
3 point.

4           We believe Bledsoe, Barajas, Dunleavy and Bisig  
5 support our analysis. We believe that the plain language of  
6 the statute supports our analysis.

7           We also -- This is the point I was about to make.  
8 Why aren't there more cases involving the alternate remedy?

9           If the University of Phoenix were right, if every  
10 time -- There are plenty of qui tam cases. I'm sure you have  
11 got plenty of qui tam cases on your docket.

12           THE COURT: If the Attorney General was involved in  
13 the settlement, then you concede that the settlement would  
14 look like an alternate remedy and probably would constitute  
15 an alternate remedy?

16           MR. RUBIN: Only if the Attorney General in settling  
17 the case entered into a release that had the legal effect of  
18 releasing the False Claims Act claims.

19           If the Attorney General had participated, and had not  
20 carved out the False Claims Act, his election would have been  
21 to eliminate the False Claims Act case and to pursue only  
22 this alternate remedy.

23           But neither did he participate, argument number one,  
24 nor did the settlement eliminate the False Claims Act claim.  
25 Point two.

1           So there are two independent reasons under our  
2     reading of the statute why we cannot be excluded. The  
3     Attorney General didn't participate, and he's the one who can  
4     determine whether it is a qui tam case. And the settlement  
5     agreement itself didn't -- See, in both Bledsoe and Barajas,  
6     as a legal matter, and in some of the cases a factual matter,  
7     there was no qui tam case left once the practical or legal  
8     impact of the settlement is factored in.

9           Claim preclusion in Barajas meant that this qui tam  
10    case was gone. The Ninth Circuit said that. And therefore,  
11    the only way to protect the Relator was by giving effect to  
12    the alternate remedy provision and saying that you have the  
13    right to participate just as if this were your qui tam case,  
14    which is what the language of (c)(5) says.

15          In Bledsoe the government settled the underlying  
16    claims. And therefore, whether the qui tam case was carved  
17    out or not, the practical effect of that settlement, as the  
18    Sixth Circuit made clear, was to eliminate the qui tam case.

19          Here everyone agreed that the qui tam case could and  
20    should continue. And now, three years after the fact, after  
21    not having raised this before this Court or before the  
22    Supreme Court or before the Ninth Circuit, University of  
23    Phoenix is coming in and saying, "Well, maybe a deal isn't a  
24    deal. In fact, forget about the bargain for consideration,  
25    we're now saying that paragraph (e) is a legal nullity. You

1 chose to settle this with us, you chose to pursue it, that  
2 means you didn't have the power, government, to enter into  
3 this contract. And the Court's not going to enforce this  
4 carve out. Too bad for you and for the Relators, the qui tam  
5 case is over, not just for the period covered by the program  
6 review, but for the entire period going back and going  
7 forward covered by the qui tam case."

8       There is no authority that would support that.

9       And the reason there aren't any more of these  
10 alternate remedy cases is if that were the law, every single  
11 time the government declined intervention, and there was any  
12 administrative proceeding of any sort, or any civil action or  
13 criminal action of any sort that had any factual overlap, the  
14 defendants would come into court and say, "Qui tam case is  
15 over, no one can proceed on this."

16       This argument has never been suggested before, which  
17 is why there aren't cases on it. Because if University of  
18 Phoenix is right, then every single time after the government  
19 intervenes in a qui tam action, there is any administrative  
20 civil or criminal action with any factual overlap, the  
21 defendant will be permitted to move to dismiss the entire  
22 qui tam case with all of its facts, regardless of the time  
23 period, and say that by initiating that the government  
24 elected this alternate remedy.

25       And it would prevent the Attorney General from

1 exercising his power to determine whether to intervene later,  
2 whether to seek dismissal, whether to let the case go  
3 forward.

4 See, University of Phoenix set their own three  
5 options in the brief that the Attorney General has. In fact,  
6 there are five. Because what they don't talk about is that  
7 the Attorney General, if he wants to have a qui tam case  
8 dismissed, can seek that dismissal under 3730(b).

9 It ignores the fact that there is a set of procedures  
10 available for the government to pursue, including declining  
11 intervention at the outset, and then intervening later.

12 And as I'm sure Mr. Majors will tell you, it is, in  
13 my experience, the current practice of the Department of  
14 Justice fairly often to decline to intervene initially, to  
15 continue to work with Relators, as Department of Justice has  
16 continued to work with us, and then toward the end of the  
17 case to revisit the issue and often to intervene after the  
18 private Relators have worked up the case more.

19 That is statutorily permitted. It is a current  
20 practice of the Department of Justice. And it is a practice  
21 and policy that the University of Phoenix's argument would  
22 preclude the government from doing. Because as soon as that  
23 administrative action was filed, even without DOJ  
24 involvement, the qui tam case would be over.

25 And the fraud that the government wants to be

1 protected against, the fraud that Congress in the 1986  
2 amendment added (c)(5) to empower the Relators to prosecute,  
3 would go unprosecuted, unremedied. And that's not what  
4 Congress in trying to empower the Relators in '86 sought to  
5 accomplish, as both the Sixth, Seventh and Ninth Circuit in  
6 Barajas made clear.

7 The legislative purpose that Mr. Hatch referred to of  
8 preventing double recovery, there is some reference to that  
9 in the cases. It's obviously not the driving factor if you  
10 look at the legislative history quoted in the cases. It's  
11 definitely a minor consideration. That can be dealt with at  
12 the end of the case.

13 They can seek an offset. They can present their  
14 proof on that. There is no reason to decide those issues  
15 now. But there is no double recovery. That's not the  
16 concern.

17 The concern is what was the election here?

18 Did the Attorney General elect to give up the right  
19 to pursue the qui tam action, now Relator, and choose only  
20 this particular proceeding as a way of remedying the fraud?

21 The Department of Justice would not have continued  
22 supporting our position, would not have filed its briefs in  
23 the Ninth Circuit, the Statement of Interest here if it  
24 believed that it had given up that right.

25 The parties in the contract in 2004 believed,



1 intended and committed to writing their agreement that the  
2 qui tam case goes on.

3 It is too late now, as a matter of contract  
4 construction, as a matter of equitable estoppel, and as a  
5 matter of statutory construction for the University of  
6 Phoenix to come to this court in June 2007 and say no, that  
7 contract provision is a nullity, that was the end of it,  
8 these qui tam cases could have been, should have been  
9 dismissed three years ago, we didn't, but we can do it now  
10 because the government never elected to pursue that  
11 Department of Education program review in lieu of qui tam and  
12 did everything it could possibly do to preserve the qui tam  
13 proceeding.

14 I can't imagine what more the Department of Justice  
15 and the Department of Education could have done if their  
16 intent was for this not to be an alternate remedy.

17 They wrote it in the contract. They negotiated under  
18 the assumption it existed, and they have acted consistently  
19 since 2004 with the understanding reflected in the contract  
20 language which is that the qui tam case is going forward.

21 Thank you, Your Honor.

22 MR. MAJORS: May I be heard, Your Honor?

23 THE COURT: Yes.

24 MR. MAJORS: Your Honor, first to address Bledsoe and  
25 Barajas. We believe that the salient fact in Bledsoe is that

1 the earlier settlement that was held to block the Relators'  
2 ability to proceed was negotiated and executed between the  
3 defendant and the Department of Justice.

4 There was no issue of agency authority in Bledsoe.  
5 It was simply a factual inquiry as to what was the scope of  
6 the initial settlement that DOJ reached.

7 Similarly, in Barajas it is true that the  
8 government -- that the Department of Justice did not  
9 participate in the suspension and debarment proceeding with  
10 the Air Force, but it is very clear from the Ninth Circuit's  
11 ruling that the reason they found the suspension and  
12 debarment proceeding to constitute an alternate remedy was  
13 because the Attorney General, the Department of Justice, had  
14 previously acted to cut off the Relators' rights through an  
15 explicit False Claims Act settlement with the defendant.

16 At page 1013 of Barajas, the Ninth Circuit runs  
17 through the sequence of events and states that the first --  
18 the government first refused to intervene in the second -- in  
19 Barajas' second action. Then the government, which in this  
20 case meant the Department of Justice, settled the first  
21 action making it impossible for Barajas to proceed with that  
22 second action.

23 So in both Barajas and Bledsoe, the court was  
24 invoking the alternate remedy provision after an earlier  
25 settlement with the Department of Justice had cut off the

1 rights of the Relator.

2 The Ninth Circuit, in that same paragraph, goes on to  
3 note that the notable consequence is that the government now  
4 hopes to avoid paying Barajas the Relators' share to which he  
5 would have been entitled. In other words, the purpose of the  
6 alternate remedy statute was to protect the rights of the  
7 Relator.

8 We similarly cited legislative history in our brief  
9 that supports the fact that the alternate remedy provision is  
10 a tool intended to give the Relator rights where they would  
11 otherwise be cut off, not to give the defendant rights to cut  
12 off an action to begin with.

13 No court has ever dismissed a False Claims Act case  
14 on the basis of an alternate remedy provision. The alternate  
15 remedy provision is to the benefit of the defendant.

16 The government would also like to emphasize that the  
17 University of Phoenix is not correct in describing that this  
18 would be a narrow ruling. This would be a very broad ruling,  
19 even broader than the Relators' counsel has laid out.

20 The government needs to be able to rely upon the  
21 settlements that it enters into. If this Court were to find  
22 that an administrative settlement that expressly excludes  
23 False Claims Act liability nonetheless amounts to a  
24 resolution of False Claims Act liability, whether through  
25 preclusion, the Court in satisfaction, or even the alternate

1 remedy provision, then the government has no ability to  
2 exclude fraud claims from an administrative settlement.

3 Not just every qui tam, but every administrative  
4 settlement that every agency would attempt to enter into  
5 would have to be subject to DOJ review and approval in order  
6 to protect the rights of the government to recover for fraud,  
7 not just Education, the Department of Health and Human  
8 Services, the Department of Defense, the Department of  
9 Agriculture.

10 Those agencies could not enter into an administrative  
11 agreement that excludes fraud liability with any assurance  
12 that that exclusion would not be overwritten at a later  
13 proceeding that DOJ tries to bring.

14 Therefore, as I say, DOJ conceivably would have to  
15 investigate every administrative settlement to determine  
16 ex-ante whether there is a fraud liability there. And  
17 playing into that is -- Well, that makes that point.

18 Again, Your Honor, we would emphasize that this would  
19 be -- We're not here just for this case. We are here because  
20 a ruling in favor of the defendants here would be  
21 wide-ranging and frankly debilitating to the government.

22 Again, no court has previously reached the result  
23 that the defendants are suggesting here. We submit that this  
24 court should find that the settlement agreement with the  
25 Department of Education means what it says on its face, that

1 False Claims Act liability was expressly excluded and allowed  
2 to continue in the forum of this qui tam case.

3 THE COURT: What's the relationship between the  
4 Attorney General and the Department of Education in this  
5 case?

6 Did the Attorney General have any kind of interaction  
7 with the Department of Education in connection with the  
8 settlement?

9 MR. MAJORS: We're not aware of any. However, we  
10 would submit that even if the Department of Justice was  
11 involved, the fact that the settlement agreement expressly  
12 excludes fraud liability nonetheless would allow this case to  
13 go forward.

14 But, again, certainly defendants have not been able  
15 to cite to any DOJ involvement in the Department of Education  
16 proceeding. And I can't say categorically. We're a big  
17 agency. I can't give you an assurance that nobody was given  
18 a faxed copy of something or other. But to the best of our  
19 knowledge, DOJ had no review or approval of the Education  
20 settlement.

21 THE COURT: Do you perceive the settlement as having  
22 any bearing on this case?

23 MR. MAJORS: Your Honor, I don't think -- It's  
24 conceivable that all the way down the road once -- should  
25 this case proceed to a verdict in favor of the Relators and

1 the United States, if damages are assessed against University  
2 of Phoenix, I suspect they would argue that the settlement  
3 amount would constitute an offset against those damages.

4 We're not prepared to concede that. There may be  
5 arguments that the settlement is different in type than the  
6 False Claims Act money damages. But I can foresee that  
7 argument arising down the road. But certainly at this stage  
8 of the case, no, the settlement and the settlement amount  
9 have no relevance to the Court's decision.

10 THE COURT: Okay.

11 MR. MAJORS: Thank you, Your Honor.

12 MR. HATCH: Thank you, Your Honor.

13 Just a couple of points. I'll try to keep it brief.

14 First, in response to the last point that Mr. Majors  
15 made with regard to the role of the Department of Justice in  
16 the settlement negotiations with the Department of Ed, I  
17 cannot speak to that with firsthand knowledge as to what, if  
18 any, involvement they had.

19 I can, again, point Your Honor to the second  
20 paragraph of paragraph E of the settlement agreement in which  
21 the Department warrants and acknowledges that it's not aware  
22 of any investigations, proceedings, actions currently  
23 contemplated by or pending before the Department or any other  
24 federal agency that relate to the subject matter.

25 The Department gave that representation. We, as

1 counsel for the University of Phoenix, would assume they did  
2 proper due diligence and coordination with the rest of the  
3 federal government and the executive branch in doing so.

4 And that ties into a point that I think is important  
5 that permeated some of the arguments you heard is that we do  
6 have one government. The Department of Education and the  
7 Department of Justice are part of the same government.  
8 They're not separate governments.

9 And the False Claims Acts is very clear, Your Honor,  
10 in the handful of places where it identifies and requires  
11 action by the Attorney General as opposed to action by the  
12 government. And the provision of the False Claims Act  
13 regarding alternate remedy states (Reading):

14 Any alternate remedy available to the government,  
15 including any administrative proceeding to determine  
16 a civil monetary fine.

17 (Reading concluded.)

18 Next, Your Honor, I would like to briefly address  
19 Barajas and Bledsoe because I think, as some of your  
20 questions seem to indicate, that really is the heart of the  
21 motion here.

22 And I will agree with Relators' counsel that we too  
23 are not aware of any reported decision in which a court has  
24 on alternate remedy grounds dismissed a lawsuit.

25 Now, we would contend, Your Honor, that is pretty

1 compelling evidence that this -- that would counter the sky  
2 is falling argument that we heard from Relators and DOJ.  
3 This isn't something that all of a sudden is going to result  
4 in any administrative proceeding leading to this result.

5 But I would point out that while no court has  
6 dismissed based on alternate remedy grounds, in Barajas it  
7 was very clear that the only reason the Ninth Circuit didn't  
8 is because there was another basis for dismissal available to  
9 it and a basis that it took.

10 In Barajas the language, again, could not be much  
11 more clear that the use of the term "alternate remedy" makes  
12 clear that the government must choose one remedy or the  
13 other, it cannot choose both.

14 Bledsoe is even more clear.

15 THE COURT: What part of the government was  
16 referenced by the Ninth Circuit at that location of the  
17 opinion, at that point that you're reading from?

18 MR. HATCH: In Barajas, of course, the settlement  
19 agreement was with the Air Force. It was an agreement  
20 involving suspension or debarment proceedings, which the  
21 Ninth Circuit acknowledged is quite far removed from False  
22 Claims Act liability, certainly far more removed from False  
23 Claims liability than what we're talking about here in light  
24 of Miss Woodward's declaration tying the Department's program  
25 review directly to the qui tam action and confirming that the



1 purpose of the review was to quantify the extent of  
2 violations and set a monetary fine amount, a penal sanction  
3 as she puts it.

4 Bledsoe, Your Honor, I think is even more  
5 informative. And I'll read you a little bit from page 649  
6 and 650 that Mr. Rubin neglected. The opinion --

7 THE COURT: It's been argued that if I reread  
8 Barajas, I'm going to learn that the Attorney General was  
9 involved in everything that happened there. And so  
10 therefore, there was direct Attorney General involvement, not  
11 just the Department of Air Force.

12 MR. HATCH: Well, I think, Your Honor, Barajas is a  
13 very, very complicated procedural history with a number --  
14 with at least two False Claims Act lawsuits involving  
15 different issues, with regard to criminal proceedings, with  
16 regard to administrative proceedings, including the Air Force  
17 suspension/debarment proceedings.

18 I think, Your Honor, that with regard to the  
19 suspension/debarment proceedings that was the Air Force. And  
20 I would contend that there was no greater or lesser DOJ  
21 involvement in those proceedings than there were in the  
22 program review and settlement here.

23 THE COURT: Why do you contend that?

24 What is the -- what's the evidence that supports it?

25 What is it that you rely on when you make that

1 contention?

2 MR. HATCH: In Barajas, the fact that the settlement  
3 in the qui tam action excluded the scope of the release of  
4 the settlement, excluded administrative proceedings like the  
5 suspension/debarment proceedings. That's exactly what we  
6 have here.

7 Notwithstanding that, the court found that those  
8 proceedings in that rare circumstance constituted an  
9 alternate remedy. In fact, I would point you to the language  
10 in Barajas on page 1012, you know, saying that (Reading):

11 We do not hold the suspension/debarment proceedings  
12 as always an alternate remedy within the meaning of  
13 the FCA. In fact, we believe that it rarely will be.  
14 We do hold, however, that in some circumstances a  
15 suspension/debarment proceeding can be an alternate  
16 remedy.

17 (Reading concluded.)

18 I think if you substitute "Department program review"  
19 for "suspension/debarment proceedings," that's exactly what  
20 we have here as acknowledged by Miss Woodward's clear  
21 testimony in this case.

22 I would like, Your Honor, to address briefly the  
23 Bledsoe case because, again, I contend that is even more on  
24 point.

25 There, and I'm quoting from the language on page 649

1 and 650 that Mr. Rubin did not cite, it says essentially that  
2 the government's (Reading):

3 ...principal contention in support is that language  
4 of the settlement agreement specifically reserved and  
5 excluded claims asserted in Relators' qui tam action  
6 from the government's scope and terms.

7 (Reading concluded.)

8 In rejecting that argument, the government noted that  
9 the defendants would be forced to pay civil penalties and  
10 double or triple damages associated with the very same claims  
11 for which they had already paid penalties and damages by way  
12 of settlement.

13 Under either result, adverse consequences to either  
14 Relator or defendant would ensue that the FCA was not  
15 intended.

16 Relators' counsel, DOJ, have said to you repeatedly  
17 that the purpose of the alternate remedy provision is to  
18 protect the Relators, to protect the government, not to  
19 protect defendants. They haven't given you any basis for  
20 that.

21 Barajas, they rejected the government's -- the very  
22 same argument the government made. Bledsoe explicitly  
23 recognized the interest of the defendant. And I would like  
24 to also read you the legislative history that they at least  
25 acknowledge is potentially relevant.

1 The legislative history says (Reading):

2 The Senate Committee intends that if civil monetary  
3 penalty proceedings are available, the government may  
4 elect to pursue the claim either judicially or  
5 through the administrative civil penalty proceeding.  
6 While the government will have the opportunity to  
7 elect its remedy, it will not have an opportunity for  
8 dual recovery on the same claim or claims.

9 (Reading concluded.)

10 In other words, the government must elect to pursue  
11 the False Claims Act either judicially or administratively.  
12 As Miss Woodward makes clear --

13 THE COURT: What's referenced by "government" in that  
14 legislative history?

15 MR. HATCH: The government?

16 The government of the United States.

17 THE COURT: Well, I think it has been argued that the  
18 government, as referenced in a statute, is the Attorney  
19 General, not another federal agency of the United States.  
20 That's why I asked you that question.

21 MR. HATCH: I don't -- Well, Your Honor, again I  
22 would refer you back to the False Claims Act. The False  
23 Claims Act is very specific. And in a handful of places  
24 within that statute, it does use the term "Attorney General."

25 In the majority of places throughout the statute, it

1 uses the term "government." It does not define "government"  
2 as the Attorney General. And it's specific with regard to  
3 those place where it has to be the Attorney General and those  
4 places where it's the government's conduct, the government's  
5 action.

6 THE COURT: How do you know that when it is talking  
7 about "government" in other places that it doesn't assume  
8 that the reader understands that "government" means "Attorney  
9 General?"

10 MR. HATCH: Well, I would assume first on the plain  
11 language of the statute. There is nothing in the statute  
12 that defines that. You could have a definition within the  
13 statute.

14 If that was something that was prominent within the  
15 legislative history or prominent within case law authority,  
16 I'm sure that Mr. Rubin or Mr. Majors would have pointed that  
17 out to Your Honor.

18 THE COURT: Okay.

19 MR. HATCH: Your Honor, unless you have any further  
20 questions, that concludes my argument.

21 THE COURT: Okay.

22 MR. RUBIN: Your Honor, if I may make two points with  
23 respect to Barajas, the Ninth Circuit case?

24 THE COURT: All right.

25 MR. RUBIN: Mr. Majors is correct that the references

1 to the United States in Barajas were references to the  
2 Department of Justice because -- and I'm looking at page 1008  
3 of the decision -- the whole discussion of chronology focuses  
4 on the United States' settlement and dismissal -- explicit  
5 dismissal of the first False Claims Act claim.

6 Under 3730(b) that can only be with the approval of  
7 the Attorney General through the Department of Justice.

8 What happened in Barajas, the Ninth Circuit makes  
9 clear, is that the government, through the Department of  
10 Justice, resolved through settlement the first qui tam case.  
11 And the effect of that settlement was claim preclusion, to  
12 preclude the second one from going forward.

13 In that settlement, there was an election made by the  
14 only agency that can make such an election, the Department of  
15 Justice. They chose to settle the first claim, to claim  
16 preclude the second, but to permit the allegations to go  
17 forward in the Air Force suspension and debarment proceeding  
18 where they could be resolved.

19 That was the election by the Department of Justice to  
20 pursue an alternate remedy. And the Ninth Circuit said,  
21 focusing particularly on 1012 and 1013, that the Relator is  
22 entitled to rights in that alternate remedy.

23 Mr. Hatch pointed to a very important clause in the  
24 discussion at 1012 when he said that we do not hold --  
25 quoting:

1 "We do not hold the suspension and debarment  
2 proceeding as always an alternate remedy within the  
3 meaning of the FCA. Indeed, we believe that it  
4 rarely will be."

5 That's the language he quoted.

6 "We do hold, however, that in some circumstances  
7 the suspension or debarment proceeding can be  
8 an alternate remedy."

9 The court then goes on to show why in the  
10 circumstances in Barajas that was a rare case in which  
11 suspension and debarment was viewed as an alternate remedy to  
12 protect the Relators' rights. And the reason was in the  
13 following paragraph.

14 The majority went through the chronology and pointed  
15 out that the government, the Attorney General, through the  
16 powers vested in him in 3730(b), chose to dismiss the first  
17 False Claims Act case and permit the second action to go  
18 forward -- the second proceeding to go forward. That was the  
19 election made.

20 It is only when a suspension and debarment proceeding  
21 follows the decision by DOJ to shutdown the qui tam claim  
22 that there is an election to pursue an alternate remedy.

23 If the University of Phoenix were correct, every time  
24 there is a suspension and debarment proceeding after  
25 non-intervention, it would be an alternate remedy.

1           Every time the Department of Agriculture, Education,  
2           so on and so forth, pursues any remedy at all with a factual  
3           overlap, it would wipe out the right to proceed on a False  
4           Claims Act claim.

5           That has never been the law. You would be the first  
6           court in the country to hold that a defendant can obtain  
7           dismissal of a False Claims Act case based on this alternate  
8           remedy provision where the parties to an administrative  
9           proceeding have said it does not have that effect, that is  
10          not our intent, and it covers a more limited factual period.

11          Thank you, unless you have further questions, Your  
12          Honor.

13          THE COURT: I don't have any further questions.

14          MR. MAJORS: Your Honor, may I offer one point about  
15          the legislative history?

16          THE COURT: Okay.

17          MR. MAJORS: Your Honor, we would suggest that the  
18          Court review page 5 of our Statement of Interest quoting the  
19          Senate Report that sets forth the legislative history of this  
20          provision where it says that subsection (c)(3) of Section  
21          3730, which is how the alternate remedy provision was  
22          numbered at the time, clarifies that the government, once it  
23          intervenes and takes over a False Claims Act suit brought by  
24          a private individual, may elect to pursue any alternate  
25          remedy for recovery of the false claim.



1 Plainly, the only -- the only authority within the  
2 government to intervene in a False Claims Act case is the  
3 Department of Justice. And therefore, we would submit that  
4 references to "the government" in the legislative history and  
5 the statute do refer to the Attorney General and DOJ.

6 It is true that Barajas and Bledsoe came down on  
7 procedural history that, frankly, was not contemplated by the  
8 legislative history, but in both of those cases again the  
9 salient fact was that the earlier settlement that cut off the  
10 Relators' rights was executed by the defendant and the  
11 Department of Justice.

12 Thank you, Your Honor.

13 MR. HATCH: Your Honor, my colleague has found an  
14 answer to one of your questions that I wasn't fully able to  
15 address.

16 THE COURT: Okay. Mr. Hatch.

17 MR. HATCH: With regard to the Department of  
18 Justice's role in the Air Force suspension/debarment  
19 proceedings in Barajas, in the government's amicus curiae  
20 brief, the government states, at page 5 and 6, that the  
21 agreement was negotiated by and on behalf of the Air Force.  
22 The agreement itself recites that it is made between Northrop  
23 and the Air Force acting on behalf of the Department of  
24 Defense.

25 The Department of Justice was not a party to the

1 administrative proceedings, nor was it a signatory to the  
2 agreement. The Relator and his counsel played no role  
3 whatsoever in the process.

4 Thank you.

5 MR. RUBIN: And, of course, Your Honor, our point is  
6 that the Department of Justice negotiated the earlier  
7 settlement, the one that had the claim preclusive effect.

8 We're not focusing on the final resolution of the  
9 suspension and debarment proceeding because that wasn't the  
10 election. The election was when the Department of Justice  
11 said qui tam case over, we're proceeding instead through  
12 suspension and debarment. So that's not at all inconsistent  
13 with our position.

14 THE COURT: I'm going to submit the matter.

15 MR. RUBIN: Thank you, Your Honor.

16 MR. HATCH: Thank you, Your Honor.

17 (Off the record at 11:12 AM)

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REPORTER'S CERTIFICATE

---o0o---

STATE OF CALIFORNIA )  
COUNTY OF SACRAMENTO )

I certify that the foregoing is a correct transcript  
from the record of proceedings in the above-entitled matter.

IN WITNESS WHEREOF, I subscribe this  
certificate at Sacramento, California on this 27th day of  
AUGUST, 2007.

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CATHERINE E.F. BODENE,  
CSR NO. 6926

## **Exhibit B**



Aug. 21

## U. of Phoenix Case Lurches Toward Trial

A federal judge has rejected the latest attempt by the University of Phoenix to shortcircuit a potentially massive lawsuit it faces, increasing the chances that the five-year-old case actually goes to trial.

The case, which has been rattling around the federal courts since 2002, hinges on the question of whether the enormous for-profit university violated federal law by paying its recruiters based on how many students they enrolled. A federal appeals court ruled last fall that Phoenix had to defend itself against the charges brought by two former instructors on behalf of the federal government under the False Claims Act, which allows individuals who believe they have identified fraud committed against the government to sue, hoping to be joined by the U.S. Justice Department. (The plaintiff then shares in any financial penalties, which can include trebled damages.)

Phoenix officials had their way in the early court battles, with a federal district court twice dismissing the lawsuit in 2004. But the university's fortunes began to ebb with the September 2006 ruling by the U.S. Court of Appeals for the Ninth Circuit that was seen by many college lawyers as one of several recent decisions expanding the applicability of the False Claims Act to higher education. Since then, the entire Ninth Circuit court denied a Phoenix petition asking it to rehear the case, and the U.S. Supreme Court refused to hear Phoenix's appeal.

On Friday, Judge Garland E. Burrell Jr., in the U.S. District Court for the Eastern District of California, rejected Phoenix's argument (made in this legal filing) that the university could no longer be a legitimate defendant in a False Claims Act lawsuit. The university argued that in agreeing to a 2004 settlement with the university, in which Phoenix agreed to pay \$9.8 million to the U.S. treasury, the federal government (through the U.S. Education Department) had accepted an "alternate remedy" to the judgment sought by the plaintiffs, rendering the False Claims Act lawsuit moot.

But the plaintiffs — and the U.S. Justice Department, which filed a brief on their behalf — argued that the settlement could not be seen as an alternative to a ruling in the plaintiffs' lawsuit because the Justice Department must sign off on all False Claims Act resolutions, and the attorney general had played no role in the Education Department's settlement with Phoenix. Judge Burrell, in a terse ruling released Monday, sided with the plaintiffs and against Phoenix.

"While we are disappointed with the court's decision, we look forward to trying this case on its merits," said Timothy J. Hatch, a lawyer with Gibson Dunn & Crutcher, which is representing Phoenix. "We are confident the evidence will support the fact that University of Phoenix fully complied with the law. The plaintiffs are trying to twist a routine regulatory matter into a federal case of fraud and will not succeed." Hatch said in an interview Monday that the university was likely to ask higher courts to review Judge Burrell's ruling, but that it did not expect to prevail.

Nancy G. Krop, a lawyer representing the women who are suing Phoenix, said the decision meant that "we finally have a courtroom" in which to pursue the merits of their case. Krop said she expected to perform extensive discovery aimed at showing that the university paid its recruiters based on how many students they enrolled.

Case 2:03-cv-00457-GEB-DAD Document 91 Filed 09/11/07 Page 54 of 66

She said she expected the university to ask a judge to rule in its favor on summary judgment, but that she believed a trial will eventually be held on its current schedule — in September 2009.

— Doug Lederman

*The original story and user comments can be viewed online at <http://insidehighered.com/news/2007/08/21/phoenix>.*

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## **Exhibit C**

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## Plaintiff Bar Eyes Big False Claims Case

The Recorder

By **Matthew Hirsch**

August 22, 2007

Seeing the potential for billion-dollar damages, lawyers who sue over government contracts are watching a false claims suit against the University of Phoenix. On Friday, a federal judge in Sacramento cleared the case for trial.

At the same time, some plaintiff lawyers are eager to see whether the U.S. Justice Department will now get off the sidelines and intervene, throwing its weight behind the plaintiffs' case.

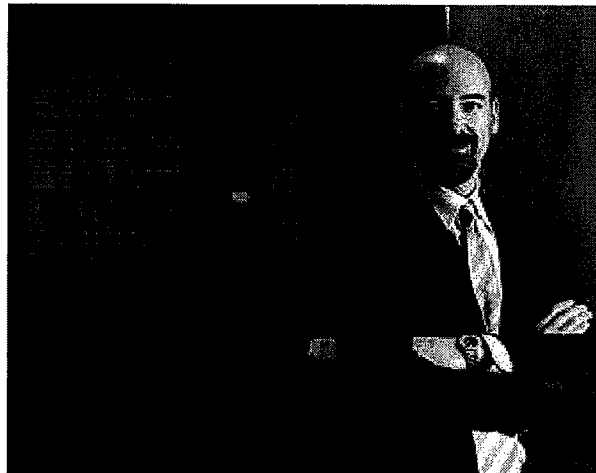
And others in the plaintiff bar will be looking to see whether the case expands the scope of the False Claims Act, which was once largely aimed at defense contractors and the medical services industry.

"If enforced, the Act [can] be used to combat all types of fraud," said Niall McCarthy, a partner at Burlingame's Cotchett, Pitre & McCarthy who is not involved in the suit.

Two former University of Phoenix enrollment counselors filed the case in 2003, claiming that the Internet-based school knowingly misled the U.S. Department of Education to become eligible for its students to collect financial aid.

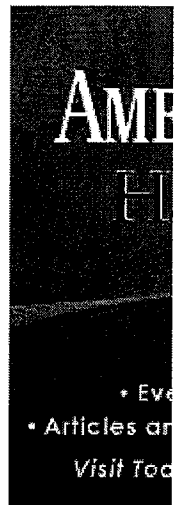
The plaintiffs, Mary Hendow and Julie Albertson, allege that the university paid its enrollment counselors "based directly on enrollment activities," even as it told the government otherwise. Under Title IV of the Higher Education Act, universities that qualify for aid are barred from giving recruiters incentives, like commissions and bonuses, to boost enrollment. The suit seeks damages for federal loans and grants obtained by thousands of students.

Three years ago, the case looked dead in the water: U.S. District Judge Garland Burrell Jr. rejected two false claims theories presented by the plaintiffs. But a Ninth Circuit U.S. Court of Appeals panel led by Judge Cynthia Holcomb Hall reversed (.pdf) Burrell's decision, finding that both of the plaintiffs' theories were viable.



Partner Robert Nelson, Lieff Cabraser Heimann & Bernstein.

Image: Jason Doiy / The Recorder



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That was "a very strong opinion from a very conservative panel," said Robert Nelson, a partner at Lieff Cabraser Heimann & Bernstein in San Francisco.

Not long after the Ninth Circuit published its opinion, the original plaintiff lawyers — Redwood City solo Nancy Krop and Novato attorney Daniel Bartley — signed up Nelson, Altshuler Berzon's Michael Rubin and McGuinn, Hillsman & Palefsky's Cliff Palefsky.

With *Hendow v. University of Phoenix*, 03-457, set for trial in September 2009, Nelson predicted that litigation expenses, including a full-fledged discovery battle with the university's defense team at Gibson, Dunn & Crutcher, could cost \$1 million or more.

"It could get costly quite quickly, and the point is to match resources with the other side," he said.

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**Others in the plaintiff bar will be looking to see if the case expands the scope of the False Claims Act, which was once largely aimed at defense contractors and the medical services industry.**

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While Nelson estimated that eventual damages could exceed \$1 billion, the university's defense counsel countered that the exposure would be much less, because the government wouldn't claim damages on loans students have repaid.

Burrell set the stage for trial Friday when he denied the University of Phoenix's second motion to dismiss.

Timothy Hatch, a Los Angeles partner at Gibson, Dunn, had tried to argue that the university had effectively resolved the dispute in *Hendow*. It settled an administrative action by the Department of Education by paying \$9.8 million while the Ninth Circuit had *Hendow* under review.

But Burrell rejected that theory in a terse, four-page decision (.pdf): "Since the settlement agreement did not constitute an 'election' of an 'alternate remedy' by the 'government' within the meaning of the [False Claims Act], the ... action is not moot."

On Tuesday, Hatch said the ruling was disappointing but not a surprise. "We recognize that while we're right [on the law], this is an issue under the False Claims Act that hasn't been very well developed."

Though the Justice Department hasn't formally intervened in the University of Phoenix case, one of its lawyers in Washington, D.C., argued in court papers for Burrell to reject the second motion to dismiss.

On Tuesday, Sacramento-based Assistant U.S. Attorney Kendall Newman, who is monitoring the case, wouldn't rule out more involvement by the government. "That is always a possibility. It's one thing we continually look at."

Hatch said it's "obviously very significant" that the government hasn't intervened yet. "There's been a lot of water under the bridge," he observed.

Some plaintiff attorneys say that in recent years the Justice Department has let private counsel conduct discovery by themselves, waiting until just before trial to intervene.

Rubin, the Altshuler Berzon attorney, said plaintiffs have less of a problem now when the government sits out the early stages of a case than they did when false claims cases were a more novel occurrence some



10 years ago.

Still, Rubin said, "It's always useful to have the support of the government in a case you're bringing on behalf of the government."

"We're exceedingly grateful for the DOJ's participation," Nelson added, "and we hope it continues."

Eric Havian, a partner at San Francisco's Phillips & Cohen who is not involved in the case, said "it looks bad" for the Department of Justice if it refuses to take a big case and private attorneys win a big judgment at trial. "People begin to wonder, 'Hey, isn't that what we're paying you for?'"

In a case against Wall Street money manager Mario Gabelli that settled last year for \$130 million, the Justice Department joined in only as a trial date approached, said Havian, who worked on that case.

"I wouldn't be surprised to see something similar happen with University of Phoenix."

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## **Exhibit D**

1 of 1 DOCUMENT

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Los Angeles Times

August 21, 2007 Tuesday  
Home Edition

**SECTION:** CALIFORNIA; Metro Desk; Part B; Pg. 3

**LENGTH:** 577 words

**HEADLINE:** School's enrollment fraud case heads to trial;  
A judge rejects the University of Phoenix's argument that a previous settlement with the U.S. should end whistle-blowers' suit.

**BYLINE:** Henry Weinstein, Times Staff Writer

**BODY:**

A federal judge in Sacramento has rebuffed efforts by the nation's largest for-profit school chain to dismiss a massive fraud case, paving the way for a trial in which the University of Phoenix could be liable for millions of dollars in damages.

U.S. District Judge Garland E. Burrell, in an order released Monday, rejected the university's contention that a \$9.8-million settlement it made with the federal government should end the lawsuit.

The case stems from allegations by two former University of Phoenix enrollment counselors, Julie Albertson and Mary Hendow, that the school violated federal rules by offering incentives to employees, including higher salaries and more benefits, based on the number of students they enrolled.

The university, with 180 campuses and more than 310,000 students in 39 states, Canada, Mexico, the Netherlands and Puerto Rico, is the largest subsidiary of Apollo Group Inc., a publicly traded education provider based in Phoenix.

About 80% of the university's students are on federal financial aid, and the school collects about \$2 billion a year from those taxpayer-subsidized students, government records show.

The case was filed under the federal False Claims Act, which permits private individuals to sue on behalf of the government and to share in the recovery if the suit is successful.

Last year, the university paid the U.S. Department of Education to settle allegations similar to those made in the lawsuit -- numerous violations of the Higher Education Act provision that prohibit colleges from paying recruiters based solely on enrollment numbers.

In June, the university's lawyer, Timothy J. Hatch, said the settlement represented an "alternate remedy" to the lawsuit.

But lawyers for the whistle-blowers, supported by a Justice Department attorney, countered that the settlement stated explicitly that the Department of Education did not have the authority to "waive, compromise, restrict or settle . . .

School's enrollment fraud case heads to trial; A judge rejects the University of Phoenix's argument that a previous settlement with the U.S. should end whistle-blowers' suit. Los Angeles

any past, present or future violations" by the university of criminal laws or any action initiated against the school for fraud under the False Claims Act.

Justice Department lawyer Jay D. Majors said that if Phoenix prevailed, it would have "wide-ranging and debilitating" ramifications for the government's efforts to combat fraud.

Burrell, in a short decision dated Friday, agreed with the plaintiffs.

San Francisco lawyer Michael Rubin, who argued the case for the plaintiffs, said he was pleased with the ruling.

"The next step is for us to prove that the university did, in fact, falsely certify" that it had complied with federal law, "and did, in fact, pay its recruiters based on the number of students they enrolled, whether qualified or not," Rubin said.

His co-counsel, Nancy Krop of Redwood City, Calif., said that the Department of Education had interviewed more than 90 people while investigating the chain and all of them were potential witnesses in a trial, scheduled to start in September 2009. In addition to interviewing witnesses, she said, the plaintiffs would seek reams of documents.

Hatch said he was disappointed with the ruling but "quite confident" that the evidence would show that the university had "fully complied with the law." He said the allegations were "easy to make but difficult to prove."

The university, Hatch said, takes "a large number of factors" into consideration in determining the salaries of its enrollment counselors, not only the number of recruits.

henry.weinstein@latimes.com

**LOAD-DATE:** August 21, 2007

## **Exhibit E**

1 of 1 DOCUMENT

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San Jose Mercury News (California)

August 21, 2007 Tuesday

**SECTION:** LOCAL; State; News

**LENGTH:** 407 words

**HEADLINE:** Fraud case heads to trial

**BYLINE:** By Patrick May Mercury News

**BODY:**

A whistle-blower fraud case against the nation's largest vocational school is heading to trial after a federal judge in Sacramento on Monday refused to dismiss a lawsuit that could cost the University of Phoenix millions of dollars.

The suit accuses the school of using high-pressure tactics to recruit students.

After several years of appeals that brought the case to the U.S. Supreme Court, U.S. District Judge Garland E. Burrell's ruling gives a green light to the suit brought by two ex-recruiters at the university's San Jose office. They claim the school's practice of tying their salaries to the number of students they enrolled violates federal law, while filling the school's coffers with financial aid.

Mary Hendow of Los Altos and Julie Albertson of Belmont filed the lawsuit in 2003, accusing the university of fraudulently obtaining hundreds of millions of dollars in financial aid, often by signing up unqualified students who later drop out or default on their loans. They allege the school illegally used bigger salaries, benefits and even DVD players and spa vacations to reward recruiters who signed up the most students. The lion's share of the university's funding comes from taxpayer dollars in the form of federal aid.

Nancy Krop, the plaintiffs' Redwood City attorney, said the failed motion was inspired by a 2003 Department of Education review into similar claims as those raised in the lawsuit. After the school paid the government \$9.8 million to settle those allegations, she said, "they filed the motion saying the government had agreed the allegations had been resolved and the case should be thrown out. But the court today ruled no."

The university's attorney Timothy J. Hatch, of Gibson, Dunn & Crutcher in Los Angeles, said he was disappointed by the ruling but confident the university would win. "We didn't want to waste time and resources defending what we feel is a frivolous lawsuit, but we're ready to move forward now and we're confident we'll prevail."

There's a lot at stake. The prospect of having to turn over as much as \$2 billion to the government in grant reimbursements and penalties could threaten the university's survival, Krop said. While most of the damages would go to the federal government, the plaintiffs would be entitled to claim as much as 30 percent of the total as a reward for blowing the whistle on their former employer.

Contact Patrick May at [pmay@mercurynews.com](mailto:pmay@mercurynews.com) or (408) 920-5689.

Fraud case heads to trial San Jose Mercury News (California) August 21, 2007 Tuesday

**LOAD-DATE:** August 21, 2007



## **Exhibit F**

THE CHRONICLE OF HIGHER EDUCATION

## *News Blog*

Higher-education news from around the Web

**August 21, 2007**

### **Judge Rejects U. of Phoenix Bid for Dismissal of Whistle-Blower Lawsuit**

The University of Phoenix has failed in another attempt to get a federal judge to dismiss a whistle-blower lawsuit against it.

The for-profit institution, the country's largest private university, is being sued under the federal False Claims Act by two former admissions recruiters who allege that it obtained billions of dollars in student-aid money while violating federal policies on how it compensated recruiters.

The case was initially dismissed and then reinstated by a federal appeals court. Phoenix then tried unsuccessfully to have that decision reversed by the U.S. Supreme Court, but in April, the high court declined to take the case, sending it back to a federal court in California for trial.

It was there that Phoenix, which is owned by the Apollo Group Inc., sought another dismissal, arguing that a settlement it reached with the U.S. Department of Education in 2004 should have ended the lawsuit because there were no more issues to be resolved. But the two whistle-blowers and the U.S. Department of Justice countered that the settlement did not constitute an "alternate remedy" required under the False Claims Act because it was never approved by the U.S. attorney general.

In a ruling made public on Monday, Judge Garland E. Burrell Jr. of the U.S. District Court in Sacramento ruled against Phoenix and said that the lawsuit was "not moot" on account of the 2004 settlement. —*Goldie Blumenstyk*

<http://chronicle.com/news/article/2888/judge-rejects-u-of-phoenix-bid-for-dismissal-of-whistle-blower-lawsuit>